KOLKATA 14/03/09

### AIM

#### TO THINK TOGETHER

#### TO THINK TO A PURPOSE

To find what more and what else can be done to assure our economic prosperity plus

We are doing
we have been doing
pretty well
for years now

#### That little extra

### Every little matters

# Any day especially today

## The will to live The will to win

Once we have this will we will find out a way

#### WE TOO CAN WIN

We know some ways Others too know some Together we will know more Professionals learn from themselves from others all the time and share so all can prosper

Taking stock We are here We will like to be THERE Also, in the process we do not wish to fall further Daring and caution

## What influences our current status

Controllable factors
Not controllable factors
We are
controlling the controllable?

### A performance grid

## Enlarge the performance quadrant

By doing more of what works doing what we are'nt doing clarifying the uncertain area knowing more and doing more

### Let us take one area Dues to us

To get
our money
in our pocket
in agreed time

Some implications in NOT so getting

### PEG BOARD GAME

#### POWER OF EXPERIENCE

We learn from experience that men never learn anything from experience.

George Bernard Shaw

Do you agree?

Some people go thru experience in the case of other people experience goes through them

What has experience taught us?

### Clever people learn from their own experience

# Intelligent people learn from the experience of others

To learn from experience we have to think along these lines:

Why this activity? Aim How all ways? Alternatives Which preferable? Choose How going? Monitor Course correction Still better ways?

If we continue to do what we have been doing the way we have been doing we will continue to get what we have been getting. In fact,

In a fast changing world, we may not get even what we have been getting!

In every field we find people
who do not think
who do not learn
who in that sense
are not educated

Education helps us think To think we need knowledge Experience Information Ideas Imagination

and the will to win